### **Posting Information**

**Position Title:** Philanthropy Manager: e-commerce **Position Type:** Full Time **Position Location:** Utah CTY, UT **Position Pay:** \$75,000-\$100,000 DOE (\$10, \$11) **Hiring Manager:** Cynthia Gambill | hr@youniquefoundation.org | 385.345.4556

#### **Foundation Mission**

We inspire hope in women who were sexually abused as children or adolescents by providing through healing retreats, survivor communities, and online resources.

We empower parents to protect their children from sexual abuse through education and online resources.

We bring the epidemic of abuse into the light through public dialogue and social awareness.

#### **Qualifications**

We are seeking a Philanthropy Manager over e-Commerce to do the following: 1) Execute effective fundraising campaigns from the general public through online campaigns and online donor recognition. 2) Manage SWAG online sales including: merchandising, SWAG promotion campaigns, vendor warehousing and fulfillment, vendor relationship management and selection, and inventory management. 3) Assist in developing and executing the Foundation fundraising strategies, 4) Grow and manage a Philanthropy team, and 5) Collaborate with other managers in responsibly growing the capacity of the Foundation.

Educational/Professional Requirements

- A Bachelor's Degree
- A Master's Degree or equivalent experience

## Experience Requirements

- 5+ years in an e-commerce management role with a successful track record
- 3+ years merchandising apparel and/or other SWAG items
- 3+ years managing or leading a team or division of 5 or more
- Non-profit experience is a plus

# Responsibilities

- Ensure predictable year over year growth of small donation channels including online fundraising campaigns and SWAG sales
- Participate in key decisions as a member of the management team
- Provide manager and reporting oversight for philanthropy staff
- Hire, supervise, and terminate philanthropy staff to accomplish the work
- Serve as a liaison between philanthropy staff and management
- Assist in creating, implementing, and maintaining the Foundation's philanthropy strategy
- Ensure philanthropy programs adhere to industry best practices