



Job Information

Posting Information

Position Title: Philanthropy Manager: Position Type: Full Time

Position Location: Alpharetta, GA Position Pay: \$75,000-\$92,500 DOE (S10, S11)

Hiring Manager: Cynthia Gambill | hr@yuniquefoundation.org | 385.345.4556

Foundation Mission

We inspire hope in women who were sexually abused as children or adolescents by providing through healing retreats, survivor communities, and online resources.

We empower parents to protect their children from sexual abuse through education and online resources.

We bring the epidemic of abuse into the light through public dialogue and social awareness.

Position Overview

The Philanthropy Outreach Manager helps to maintain and grow a significant and consistent funding stream from large and corporate donors by developing high-quality relationships and giving world-class recognition, while providing timely, mission-focused service to TYF teams to help accomplish Philanthropy initiatives.

General Responsibilities

- Participate in key decisions as a member of the management team
- Provide manager and reporting oversight for philanthropy staff
- Hire, supervise, and terminate philanthropy staff to accomplish the work
- Serve as a liaison between philanthropy staff and management
- Assist in creating, implementing, and maintaining the Foundation's philanthropy strategy
- Ensure philanthropy program adhere to industry best practices

Qualifications

Provide a sustainable funding stream to perpetuate the mission of The Yunique Foundation. This position includes:

1. Designing, implementing, and executing strategic programs and community alliances within key geographical areas to raise funds and participate in philanthropic endeavors.
2. Develops and maintains an annual major donor strategy and work plan, including tracking and monitoring prospects and donors throughout all phases: identification, cultivation, solicitation, securing, stewardship, and renewal.
3. Designs and implements a public donation giving campaign with recognition.
4. Collaborates with the Outreach Department at TYF to develop and maintain marketing programs including promotional events and media communication.
5. Secures donations in the form of small gifts and large gifts including; gifts in-kind, social media, community events, corporations, individuals, groups, endowments, capital fundraising.
6. Researches, invites, and secures potential donors including individuals, small groups, corporations, and other foundations.
7. Works with administrative leadership and community leaders to be a good community partner.
8. Grow and manage a Philanthropy team.
9. Collaborate with other managers in responsibly growing the capacity of The Foundation.

Educational/Professional Requirements

- A Bachelor's Degree
- A Master's Degree or equivalent experience

Experience Requirements

- 5+ years in a management role with a successful track record of five to six figure donations
- 3+ years managing or leading a team or division of 5 or more
- Non-profit experience is a plus

How to Apply

Send your résumé, cover letter, and questions to the hiring manager. If selected for an interview, you will be contacted.