



Job Information

Position Title: Director of Philanthropy (Executive Position)

Position Type: Full-Time Employment

Position Location: Lehi, Utah Or Alpharetta, Georgia

Position Pay: \$130,000-\$175,000 (DOE)

Hiring Manager: Chris Yadon

Foundation Mission

We inspire hope in women who were sexually abused as children or adolescents by providing healing services through retreats, survivor communities, and online resources.

We empower parents to protect their children from sexual abuse through education and online resources.

We make it safe to openly discuss sexual abuse through community dialogue and social awareness.

Position Overview

The Director of Philanthropy provides executive leadership and management to our Major Gifts team. Each team member creates and grows a significant and consistent funding stream of major gifts from large and corporate donors by developing high-quality relationships and giving world-class recognition. The Director of Philanthropy enables each contributor to be successful while also securing major gifts themselves.

To succeed in this position, you will need to love building a team and department. While there is some strong major gift history to build from, the size of the current team is small and need to be built out.

Responsibilities

- Contribute as a member of the executive team.
- Build and lead a team that secures major gifts.
- Develop and implement major gift programs and recognition.
- Build and secure your own major gifts.

Required Qualifications

- A track record of executive leadership for a team that has consistently produced more than \$20 million in annual gifts.
- 10+ years in a fundraising role.
- 10+ years in an executive management role.
- A bachelor's degree.
- Strong, active networks in either of the specified regions (e.g., Georgia, Utah) is a bonus.

Required Performance

Performance Goal – This is the amount your team is expected to raise each year from sources outside of our founders. The expectation is a steady growth pattern (20% YoY) in your first 5 years.

Year	Performance Expectations
Year 1	\$2,500,000
Year 2	\$3,000,000
Year 3	\$3,600,000
Year 4	\$4,320,000
Year 5	\$5,200,000

How to Apply

Send your resumé, cover letter, and questions to hr@yuniquefoundation.org